

**JANUARY 2025** 

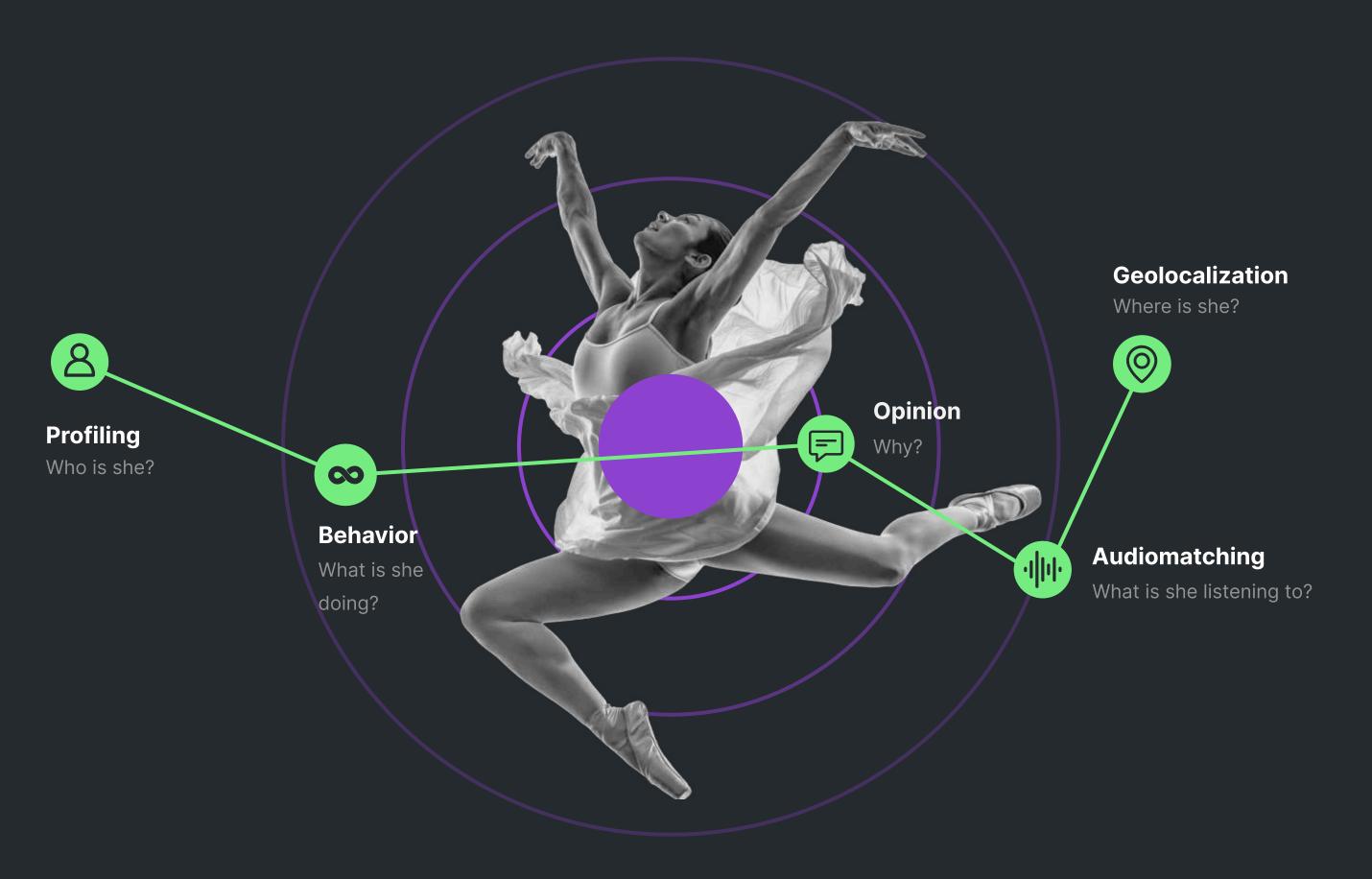
# Panel Book Digital Behavior Data

Discover everything you need to know about ecommerce and understand your consumer's online behaviour thanks to detailed reports on the URLs visited, app usage frequency, search terms, online purchases, etc...



### Symphony of data

Orchestrating data combinations to give you a 360° view of the consumer





# What is digital behavior investigation?

It is a method for collecting data on people's online behavior.





When the people that make up the Netquest panel agree to install our tracking software on their mobile, tablet or PC, they give us access to a world of information about their online behavior. This is why we refer to these panels as "behavioral panels".

Once the tracker is downloaded and installed on the panelist's device, the software registers their digital footprint and provides data about their online activity.

Only members that show a high level of committment to Netquest are invited to install the tracker. Additionally, each time a panel member participates in our surveys, we enrich their profilling data which can then be used in combination with their behavioral data to give you a complete photo of their online activity and motivations as a consumer.

### How is the behavioral data gathered?



### PC

Installation of a browser plugin.

URLs and search terms are collected for each browser.



### Android

Tracker integrated in a branded app that the panelist accesses regularly.

Captures every movement on the device, from app usage (including apps that require no internet access) to URLs visited.



### iOS

User configures a proxy connection.

Registers browser activity, URLs visited and app usage (apps that require internet access only).



### What information is gathered?



### PC

### **URL Tracking**

- http traffic
- https traffics
- Incognito browsing

### **Search Terms**



### **Android**

### **URL Tracking**

- http traffic
- https traffics
- Incognito browsing

### **App tracking**

- App name
- App start time
- App duration
- In App behavior

### **Search Terms**



### iOS

### **URL Tracking**

http traffic

### App tracking

- App name
- App start time
- In App behavior





# Key points for understanding the data

### Panelist seniority: How long have they been sharing data?

We have access to our panelists data history, giving you the chance to track their digital behavior over months and even years.

### Panelist device: What devices do they share data on?

Some panel members share data from their PC, others only from their smartphone or tablet. However, we also have panelists that share data from several different devices at the same time.

# How does the recruitment process work?

### A trust-based relationship

Behavioral data is sensitive. For this reason, it is essential for panel members to trust us before asking them to install a tracker on their devices. At Netquest, we foster trust through our surveys. Once a member has participated in several surveys and confirmed that we are trustworthy, we can then invite them to install our tracker. Our aim is to reduce auto-selection bias as much as possible.

### **Extra rewards**

Once selected, panel members are invited to install the tracker. If they accept and install it, they receive extra weekly rewards for each device they allow us to monitor.

### Representing the online population

Our behavioral panels are built to represent the online population of each country. This is why we invite panel members according to variables such as gender, age, location and socio-economic levels. The online-representative criterion is based on public national surveys (where available) and updated every year. We considered a +-10% deviation for each key quotas.

### Loyal panels

This process enables us to build representative panels with the tracker installed, with strong conversion rates (up to 40% in some countries) and with low abandon rates (less than 3% cancellations per month).



# What does it take to build our panel?



Genuine data from real panel members



ISO 20252 quality certification



Diverse and profiled targets

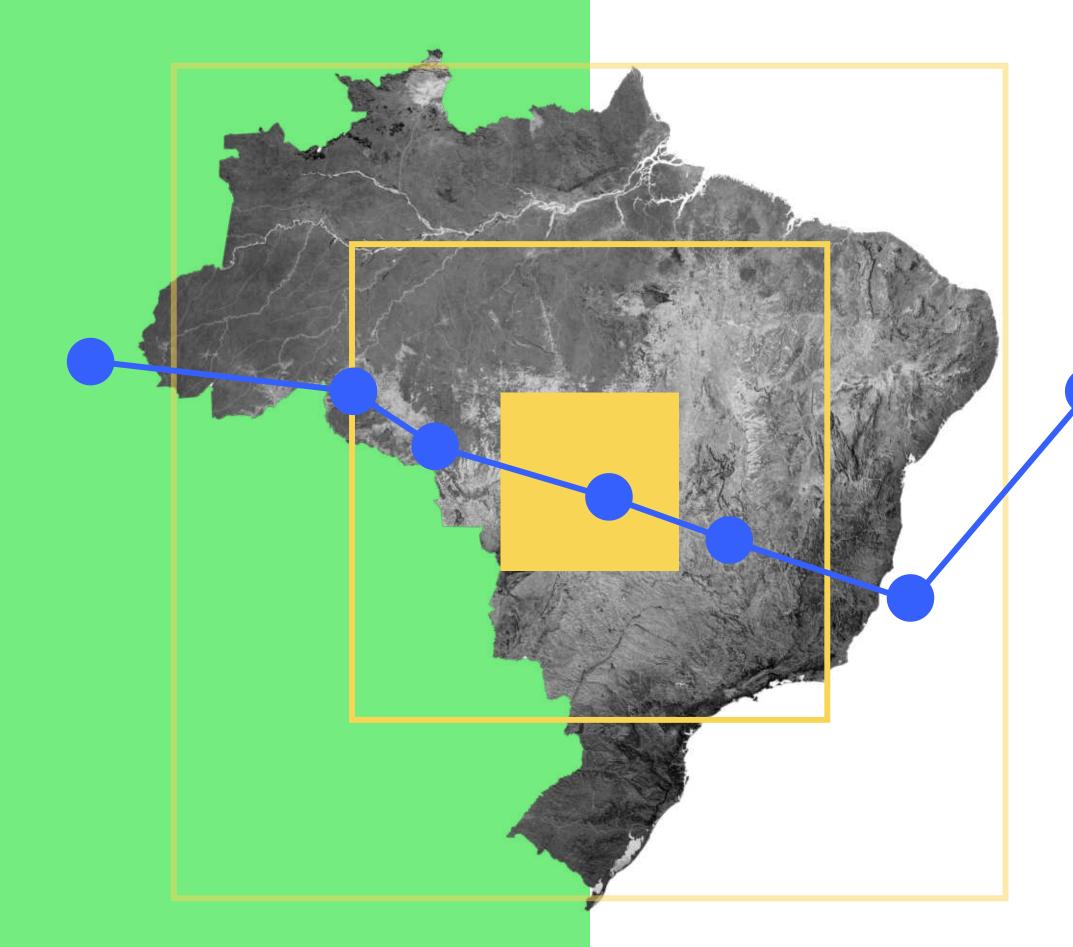


High retention rate



Innovative tracking software





**AMERICA** 

### Brazil

13,229

Tracked panelists

56%

Average response rate

### **COUNTRY PROFILE**

Population

212,559,409 | 1

182,182,516

Est. Online Population

86%

Internet Penetration Rate

### **REGIONS**

7% Centro oeste 22% Nordeste 6% Norte 53% Sudeste 13% Sul





47% | 53% |

Brazil

AGE

16%

16-24

25%

25-34

26%

35-44

17%

45-54

+55

16%

**SOCIOECONOMIC LEVEL** 

12%

15%

33% 23% 13%

4%

D-E

**AVAILABLE PROFILING INFORMATION** 

8,384

Household

2,608

Mothers

7,002

Actively working

8,844

Healthcare

8,797

Financial products

1,589

IT Influencers

1,081 5,599 1,135 **479 276** 287 +2 years 3-6 months 6-12 months -1 month 1-3 months 1-2 years

PANELISTS SHARING DATA PER DEVICE TYPE

1,140

Desktop

6,085

Mobile

Tablet

1,392 68

Desktop

Mobile

14

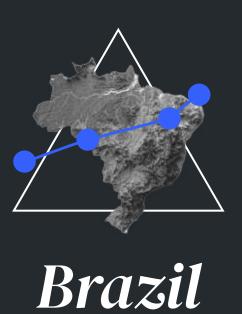
Desktop

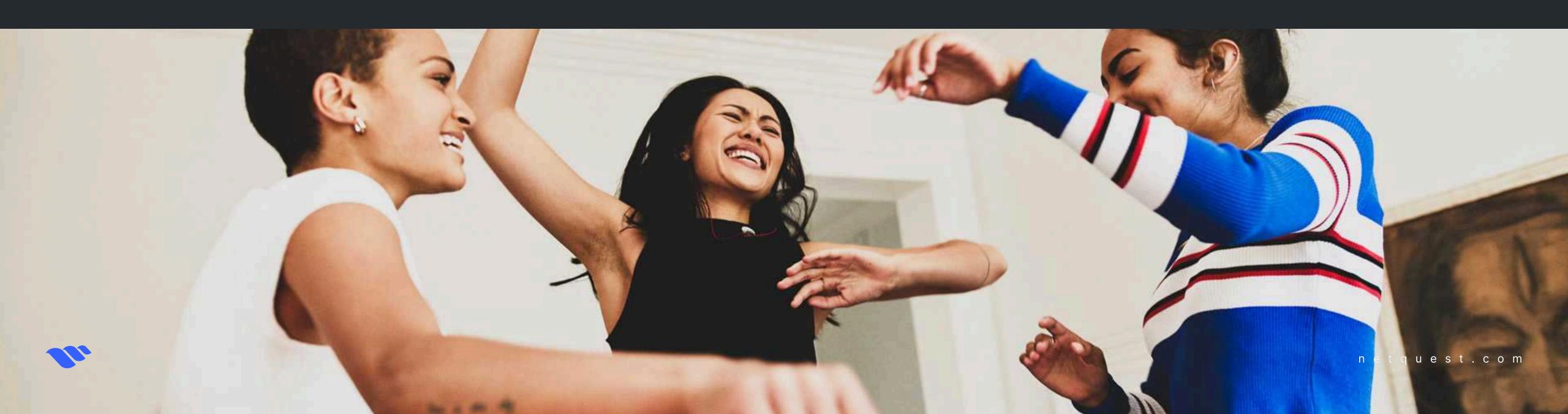
Tablet

81

Desktop, Mobile

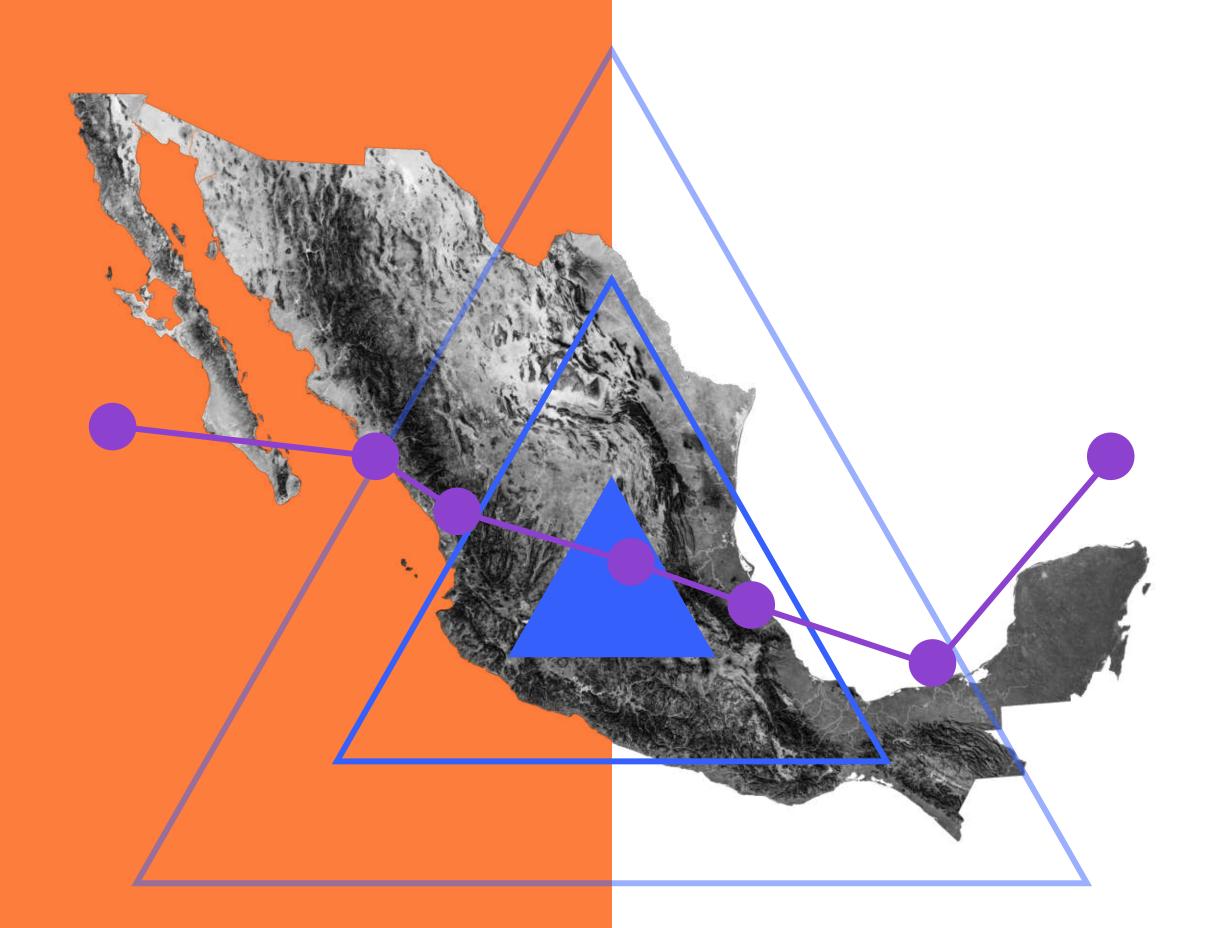
Tablet





Mobile

Tablet



**AMERICA** 

### Mexico

17,539

Tracked panelists

**47%** 

Average response rate

**COUNTRY PROFILE** 

128,932,753

103,032,385

, |

80%

Population

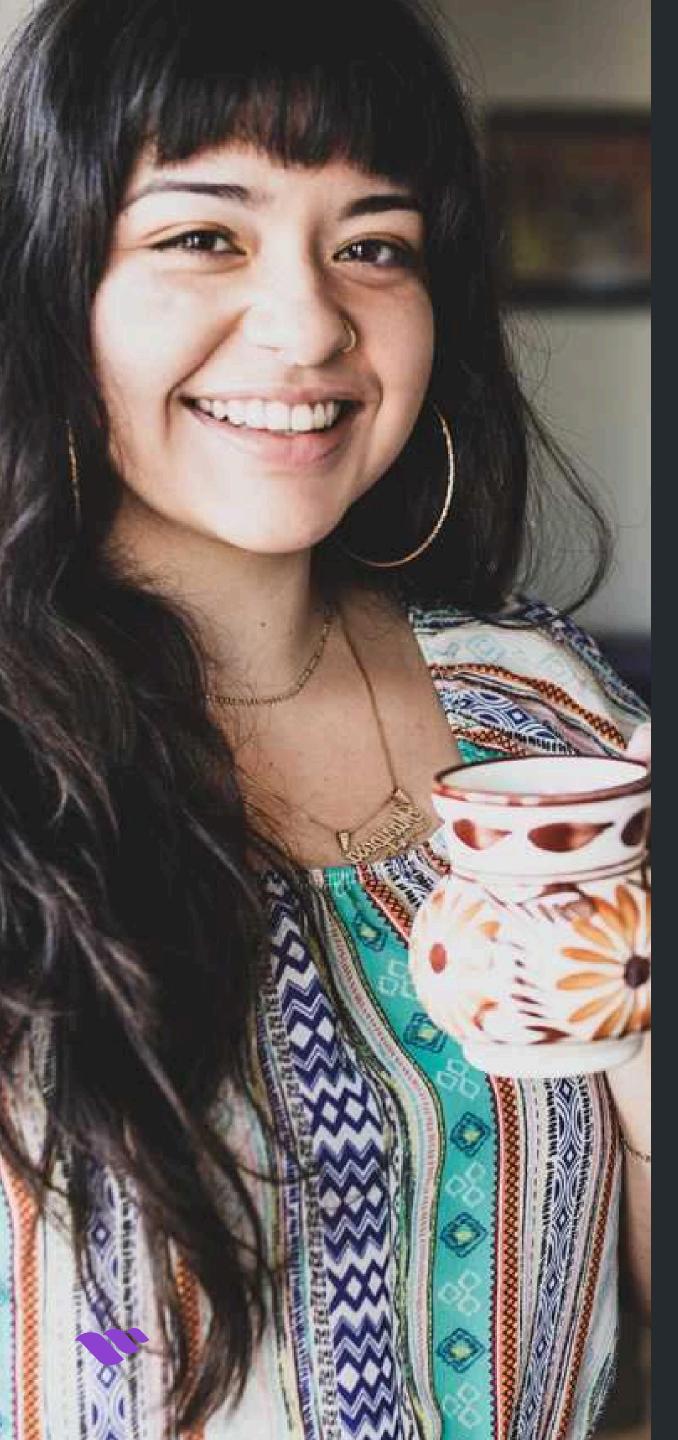
Est. Online Population

**Internet Penetration Rate** 

### **REGIONS**

6% Pacifico 14% Norte 15% Oeste Centro 16% Centro 34% DF

16% Sureste



44% 56% =

AGE

16-24

20%

25-34

30% 26%

35-44

17%

+55 45-54

Mexico

**SOCIOECONOMIC LEVEL** 

25%

19%

23% 17% 5%

11%

0%

**AVAILABLE PROFILING INFORMATION** 

7,443

Household

1,951

Mothers

7,670

Healthcare

4,117

Car drivers

7,015

8%

Financial products

6,146

E-commerce

1,130 322 5,257 352 588 404 1-2 years +2 years 1-3 months 6-12 months 3-6 months -1 month

PANELISTS SHARING DATA PER DEVICE TYPE

5,752 67 849

Desktop Mobile

Tablet







Mobile

1,190

Desktop

Desktop Tablet

**27** 

91



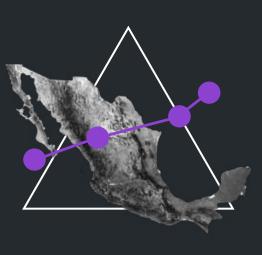
Mobile

Tablet

**77** 

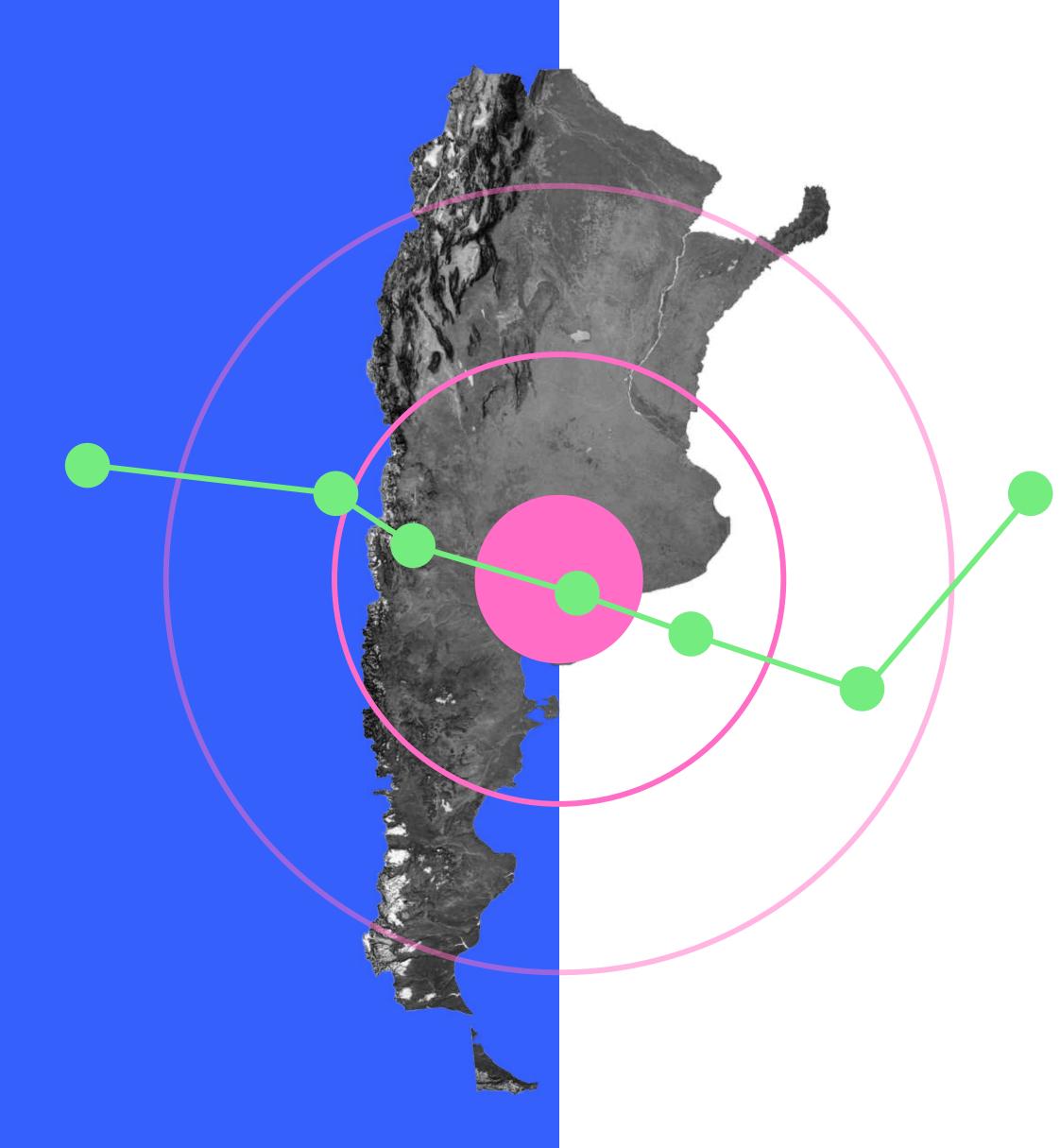
Desktop, Mobile

Tablet



Mexico





**AMERICA** 

### Argentina

8,685

Tracked panelists

45%

Average response rate

### **COUNTRY PROFILE**

45,376,763

Population

40,807,439

Est. Online Population

90%

**Internet Penetration Rate** 

#### **REGIONS**

11% Buenos Aires 13% CABA 19% Centro 6% Cuyo

34% GBA 14% Norte 4% Patagonia



34% / 66%

AGE

18%

25-34 16-24

29% 27%

35-44

15%

45-54

11%

+55

SOCIOECONOMICS

10%

25% 23%

22%

20%

D2-E

**AVAILABLE PROFILING INFORMATION** 

4,42 3

ABC1

Household

3,310

Source of income

2,246

Amateur athletes

3,747

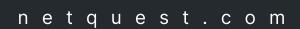
Healthcare

1,903

Car drivers

512

IT influencers



Argentina

374 470 304 569 181 2,833
-1 month 1-3 months 3-6 months 6-12 months 1-2 years +2 years

PANELISTS SHARING DATA PER DEVICE TYPE

711 3,261

Desktop | Mobile

21

Tablet

682 7

Desktop

Mobile

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Desktop

Tablet

18

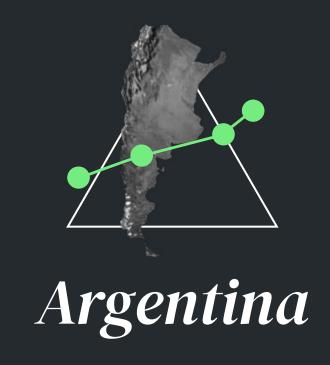
Mobile

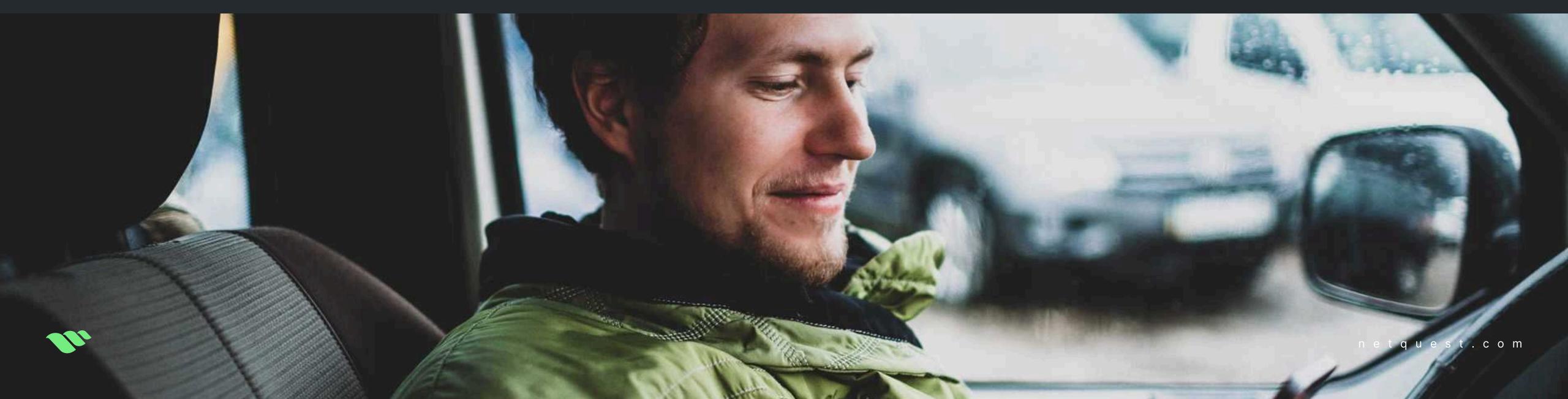
Tablet

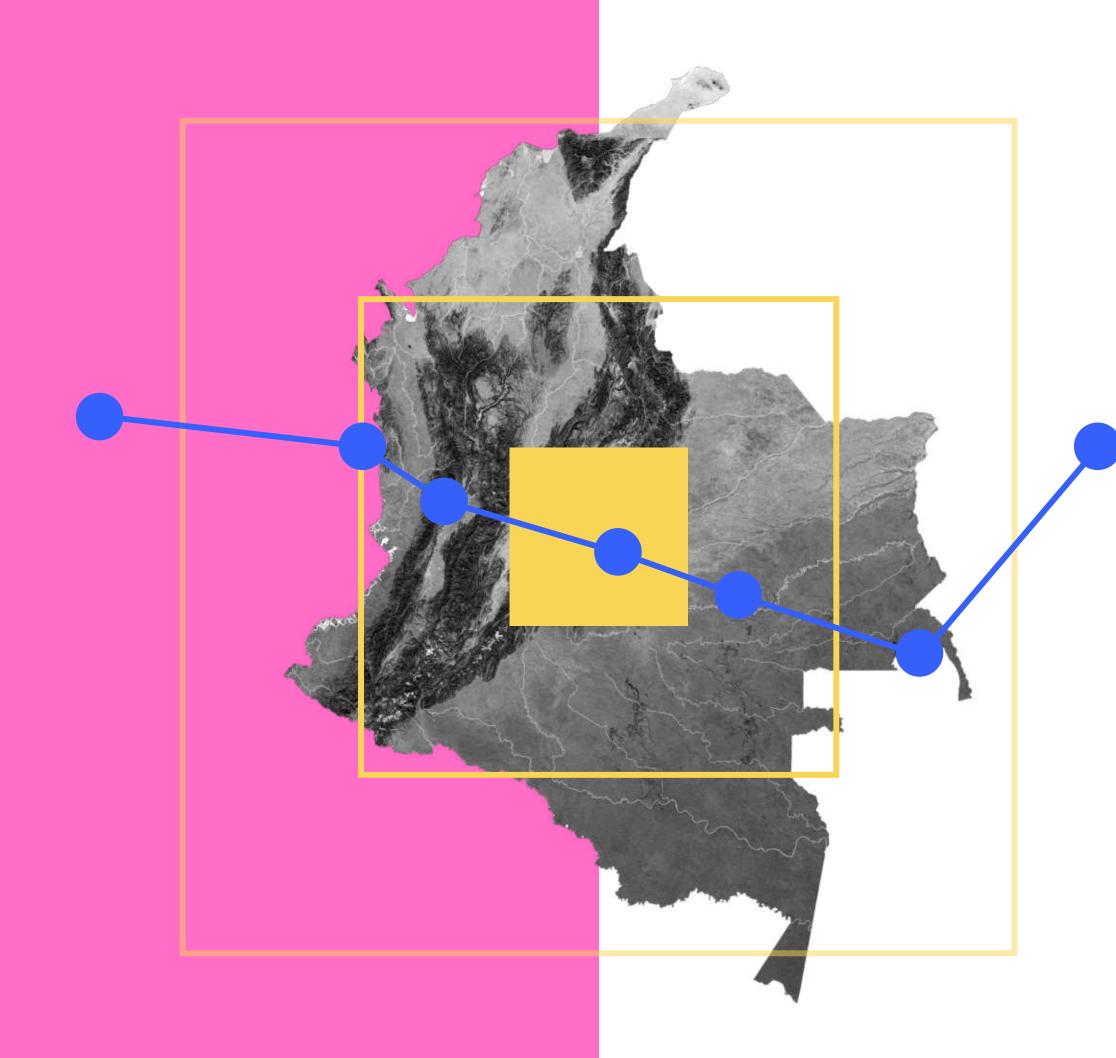
31

Desktop, Mobile

Tablet







**AMERICA** 

### Colombia

9,638

Tracked panelists

44%

Average response rate

**COUNTRY PROFILE** 

50,882,884

38,591,931

**76**%

Population

Est. Online Population

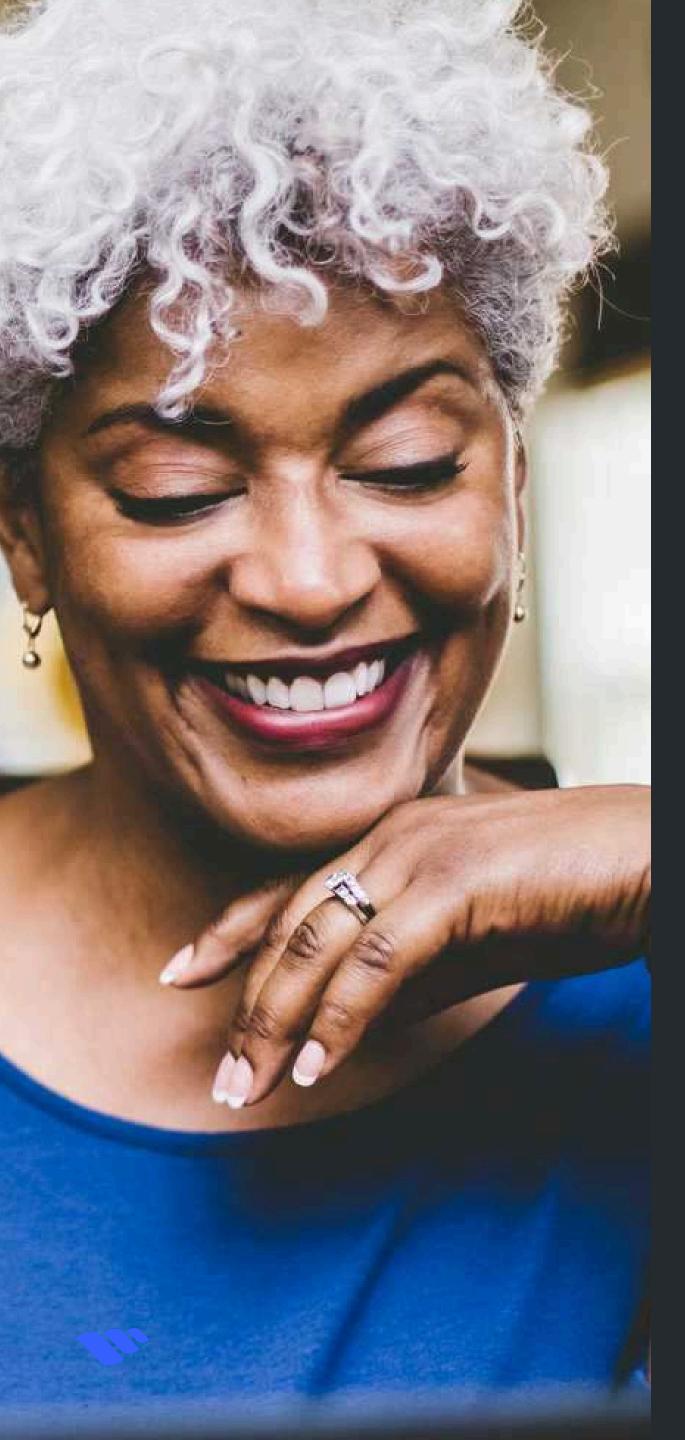
Internet Penetration Rate

#### **REGIONS**

19% Atlántica 9% Oriental 53% Central 16% Pacífica 2% Orinoquía

1% Amazónica





46% / 54% =

AGE

16-24

23%

27%

25-34

22% 35-44

45-54

16%

12%

+55

Colombia

**SOCIOECONOMIC LEVEL** 

13%

32%

37%

13%

3%

1%

1%

Estrato 1

Estrato 2

Estrato 3

Estrato 4

Estrato 5

Estrato 6

I do not know

**AVAILABLE PROFILING INFORMATION** 

6,031

Household

1,509

Mothers

3,970

Amateur athletes

5,812

Healthcare

1,172

IT influencers

2,088

Car drivers

528 802 3,682 377 476 158 6-12 months 1-2 years -1 month 1-3 months 3-6 months

PANELISTS SHARING DATA PER DEVICE TYPE

822

Desktop

Mobile

Tablet

4,019 28 1,042 13

Desktop

Mobile

Desktop Tablet

40

Mobile Tablet

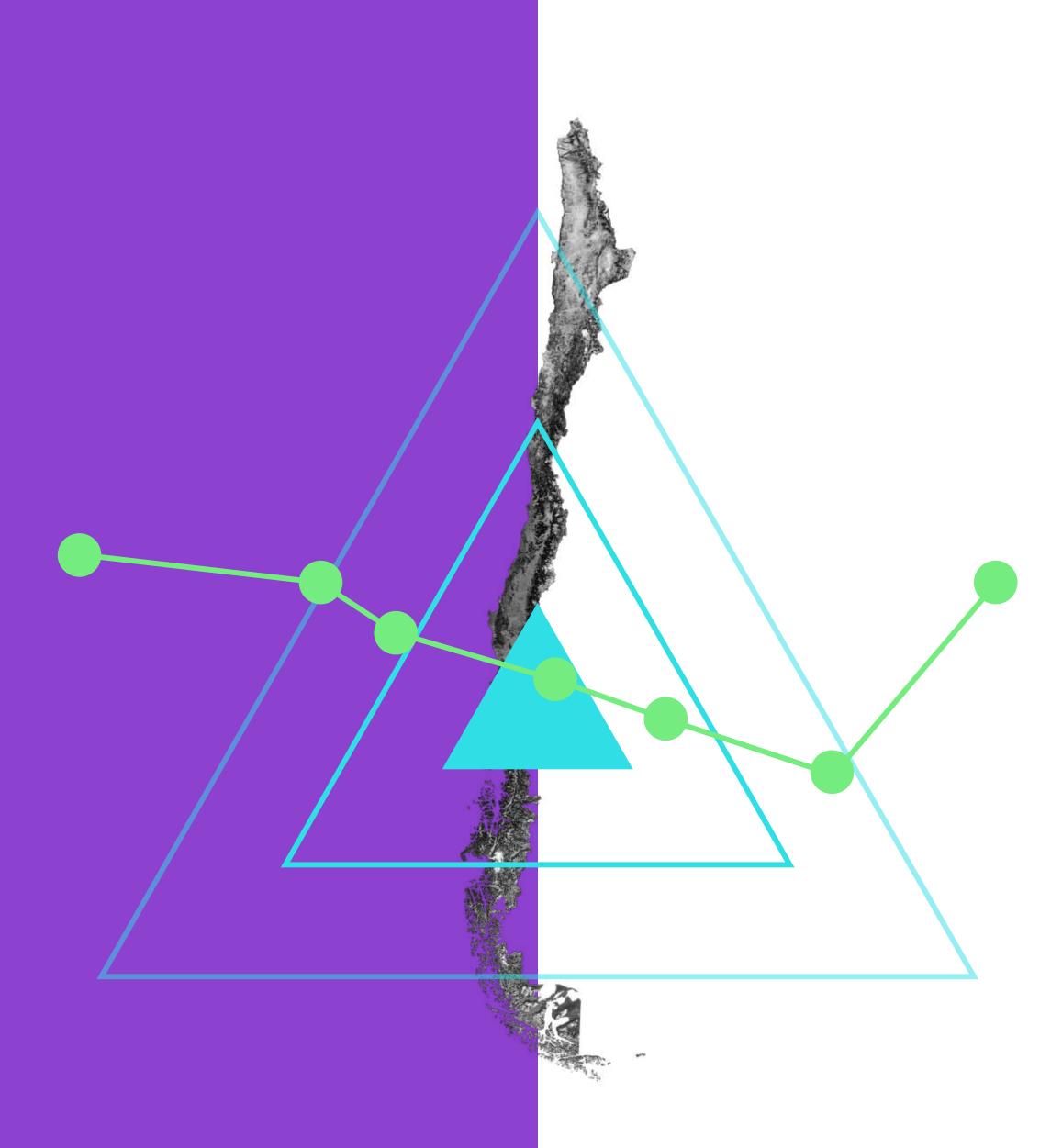
**59** 

Desktop, Mobile

Tablet







**AMERICA** 

### Chile

6,974

Tracked panelists

51%

Average response rate

### **COUNTRY PROFILE**

19,116,209

18,113,214

Est. Online Population

95%

**Internet Penetration Rate** 

### REGIONS

Population

1% Arica y Parinacota 3% Los Rios 48% Metropolitana 2% Antofagasta

6% La Araucania 1% Atacama 4% Coquimbo 4% Los Lagos 2% Nuble

0% Aysen del General Carlos Ibanez del Campo 8% Bio Bio 4% Maule

1% Magallanes y la Antartica Chilena 1% Tarapaca 12% Valparaiso

3% Libertador General Bernardo OHiggins



44% 56% =

Chile

AGE

15%

16-24

26%

25-34

25% 35-44

20%

45-54

+55

**SOCIOECONOMIC LEVEL** 

2%

12%

15%

23%

25%

16%

16%

7%

**AVAILABLE PROFILING INFORMATION** 

5,354

Household

4,012

Source of income

2,966

Amateur athletes

5,231

Healthcare

2,629

Car drivers

766

IT influencers

704 3,116 **479** 209 948 315 1-3 months 3-6 months +2 years -1 month 6-12 months 1-2 years

PANELISTS SHARING DATA PER DEVICE TYPE

Mobile

4,257 681

Desktop

Tablet

**42** 

653

Desktop

Mobile

**75** 

Mobile

Tablet

Desktop

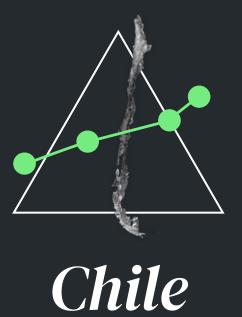
Tablet

11

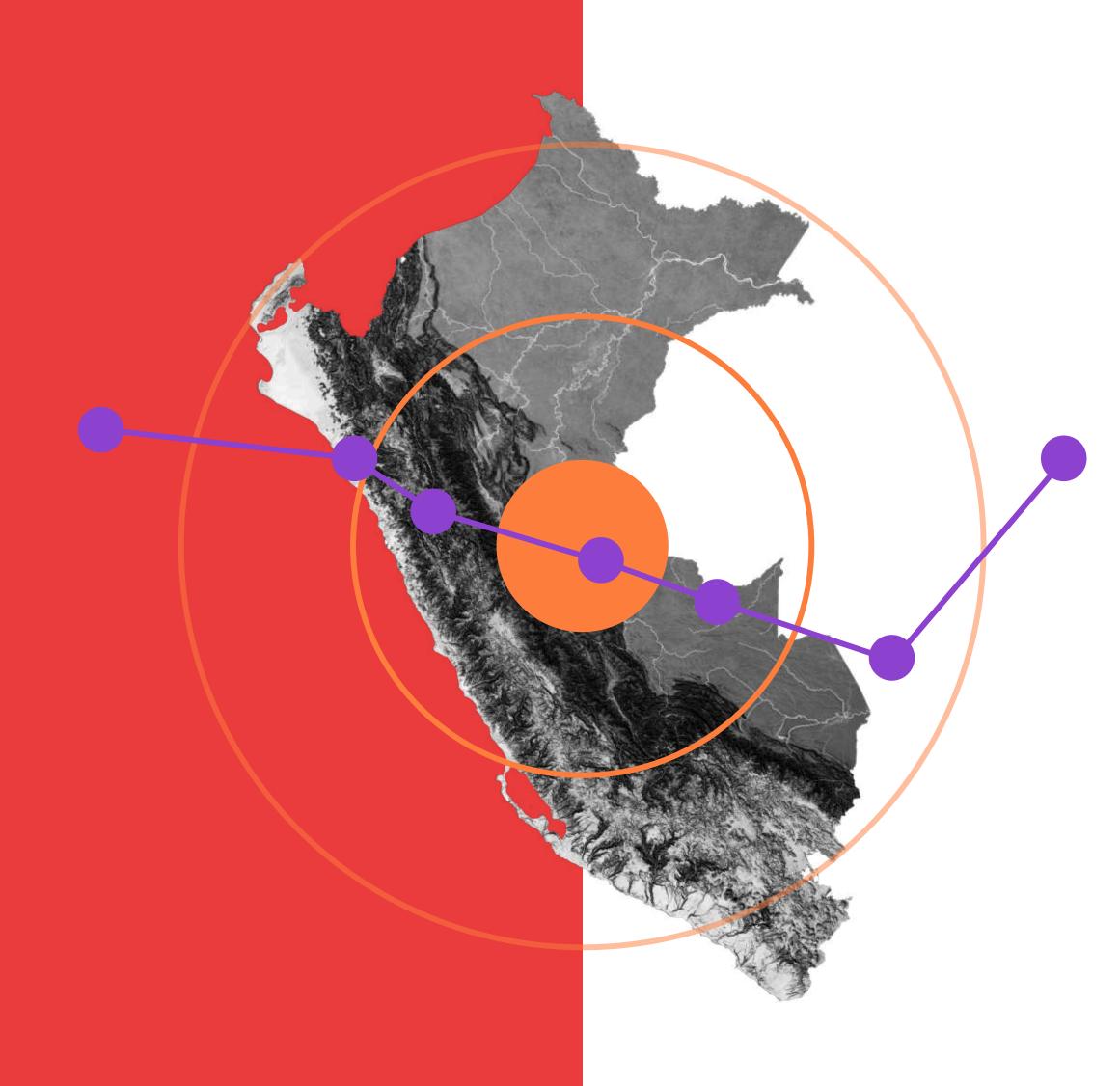
**52** 

Desktop, Mobile

Tablet







**AMERICA** 

### Peru

4,688

Tracked panelists

54%

Average response rate

### **COUNTRY PROFILE**

32,971,846 | 25,735,118 | 78%

Population Est. Online Population

Internet Penetration Rate

### **REGIONS**

59% Lima 20% Norte 5% Oriente 16% Centro Sur





AGE

29%

16-24

30%

25-34

35-44

19%

13%

+55 45-54

Peru

**SOCIOECONOMIC LEVEL** 

10% 2%

NSE\_A2

17%

NSE\_B1

NSE\_B2

25% 29%

NSE\_C1

8%

NSE\_C2

8% 2%

NSE\_D

NSE\_E

**AVAILABLE PROFILING INFORMATION** 

1,930

NSE\_A1

Household

1,582

Source of income

1,702

Actively working

1,964

Healthcare

600

9%

Car drivers

1,929

Financial products

 111
 126
 116
 356
 323
 1,046

 -1 month
 1-3 months
 3-6 months
 6-12 months
 1-2 years
 +2 years

Peru

### PANELISTS SHARING DATA PER DEVICE TYPE

244

1,445

Desktop

Mobile

15

Tablet

Desktop

sktop

Mobile

331 5

Desktop

Tablet

**26** 

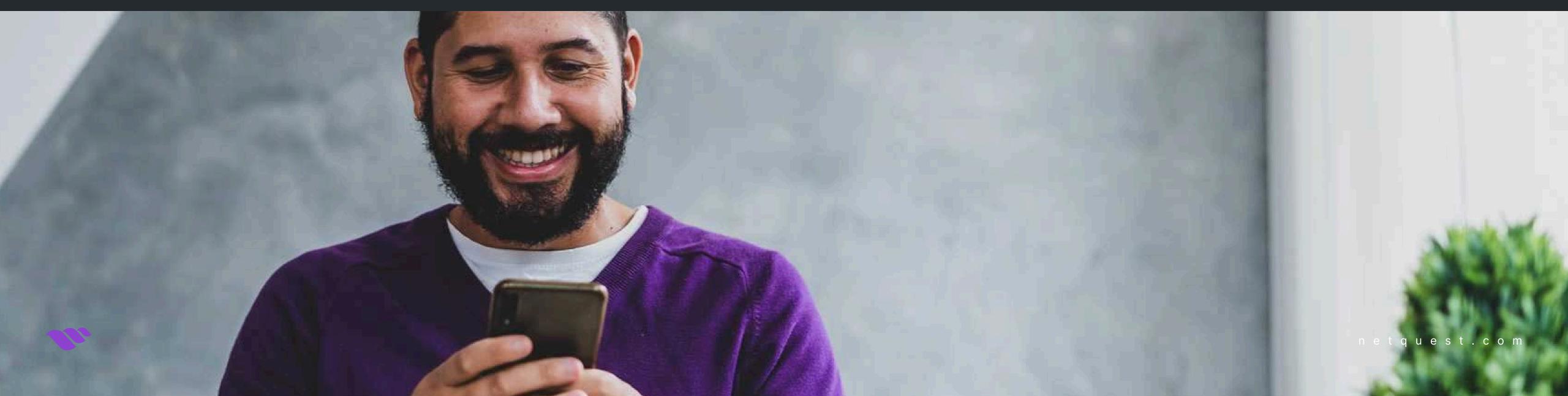
**12** 

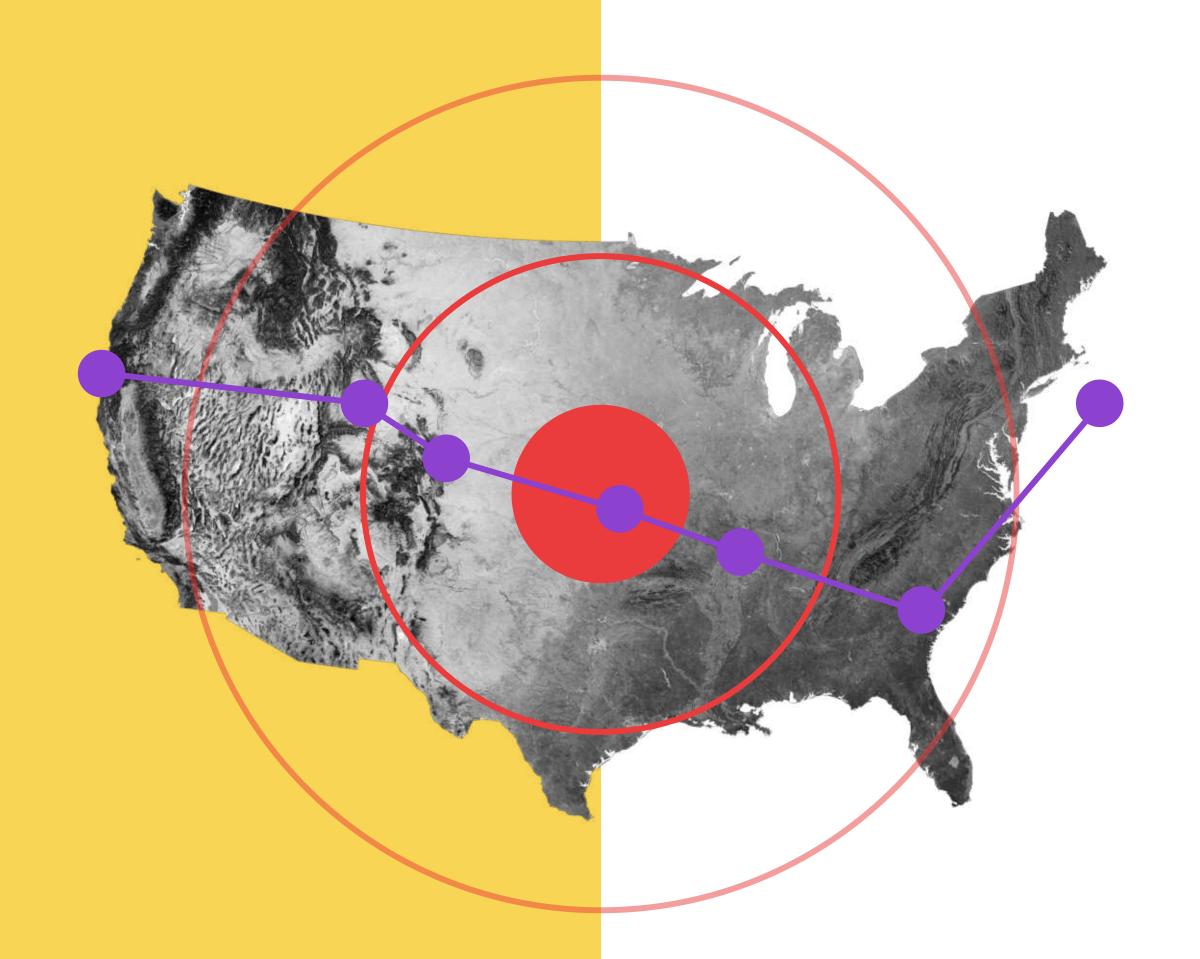
Mobile

Tablet

Desktop, Mobile

Tablet





**AMERICA** 

### United States

**677** 

Tracked panelists

56%

Average response rate

**COUNTRY PROFILE** 

329,484,123

315,486,765

96%

Population

Est. Online Population

**Internet Penetration Rate** 

**REGIONS** 

22% Mid West 21% Northeast 40% South 16% West





30% | 70% |

United States

AGE

1%

16-24

10%

25-34

24%

35-44

21%

45-54

+55

44%

### **AVAILABLE PROFILING INFORMATION**

318

Travelers

647

Household

97

Mothers

504

Source of income

320

Actively working

595

Financial products

619 0 0 0 0 -1 month 3-6 months 6-12 months +2 years 1-3 months 1-2 years

PANELISTS SHARING DATA PER DEVICE TYPE

223 10 88 258 8

<u>—</u>

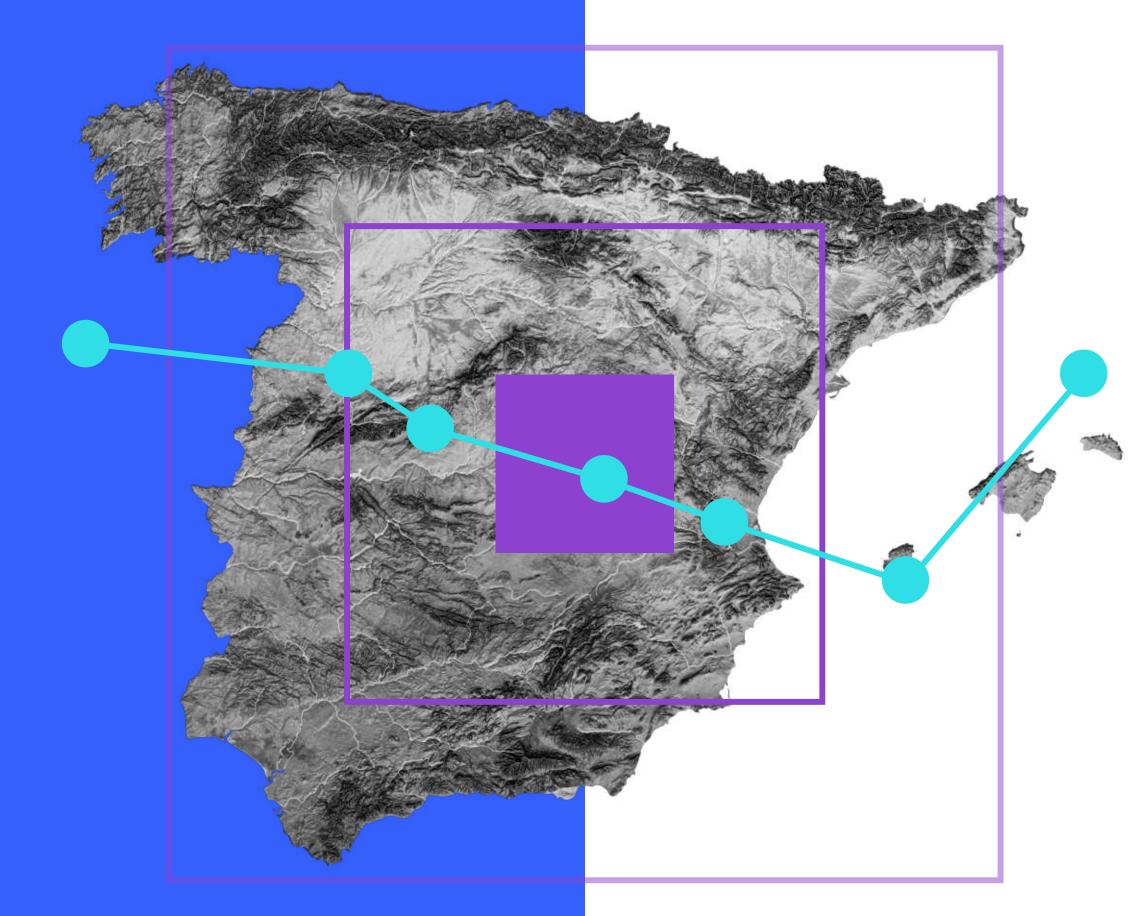
Desktop Mobile Tablet Mobile Desktop Desktop Mobile Tablet Tablet Tablet

18 15

Desktop, Mobile







**EUROPE** 

### Spain

19,727

Tracked panelists

60%

Average response rate

### **COUNTRY PROFILE**

Population

47,351,567 45,346,061

Est. Online Population

96%

Internet Penetration Rate

#### **REGIONS**

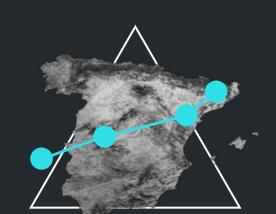
8% Northwest 9% North Centre 12% Northeast Catalunya y Balears

9% Centre 14% Levante 19% South Andalucia 4% Canary Islands

**16%** M. A. Madrid **10%** M. A. Barcelona



45% / 55% =



AGE

9%

16-24

15%

25-34

22%

35-44

25% 30%

45-54

Spain

**SOCIOECONOMIC LEVEL** 

5%

iA1

19%

18%

28%

12%

+55

13%

5%

iE2

**AVAILABLE PROFILING INFORMATION** 

14,996

Household

11,235

Source of income

8,166

Amateur Athletes

13,917

Healthcare

10,703

Car drivers

14,108

Financial products

3,868 9,503 210 458 401 452 +2 years -1 month 1-3 months 3-6 months 6-12 months 1-2 years

Spain

PANELISTS SHARING DATA PER DEVICE TYPE

2,297 6,475 414

Desktop

Mobile



Tablet

Desktop Mobile

Desktop Tablet

3,443 268 775

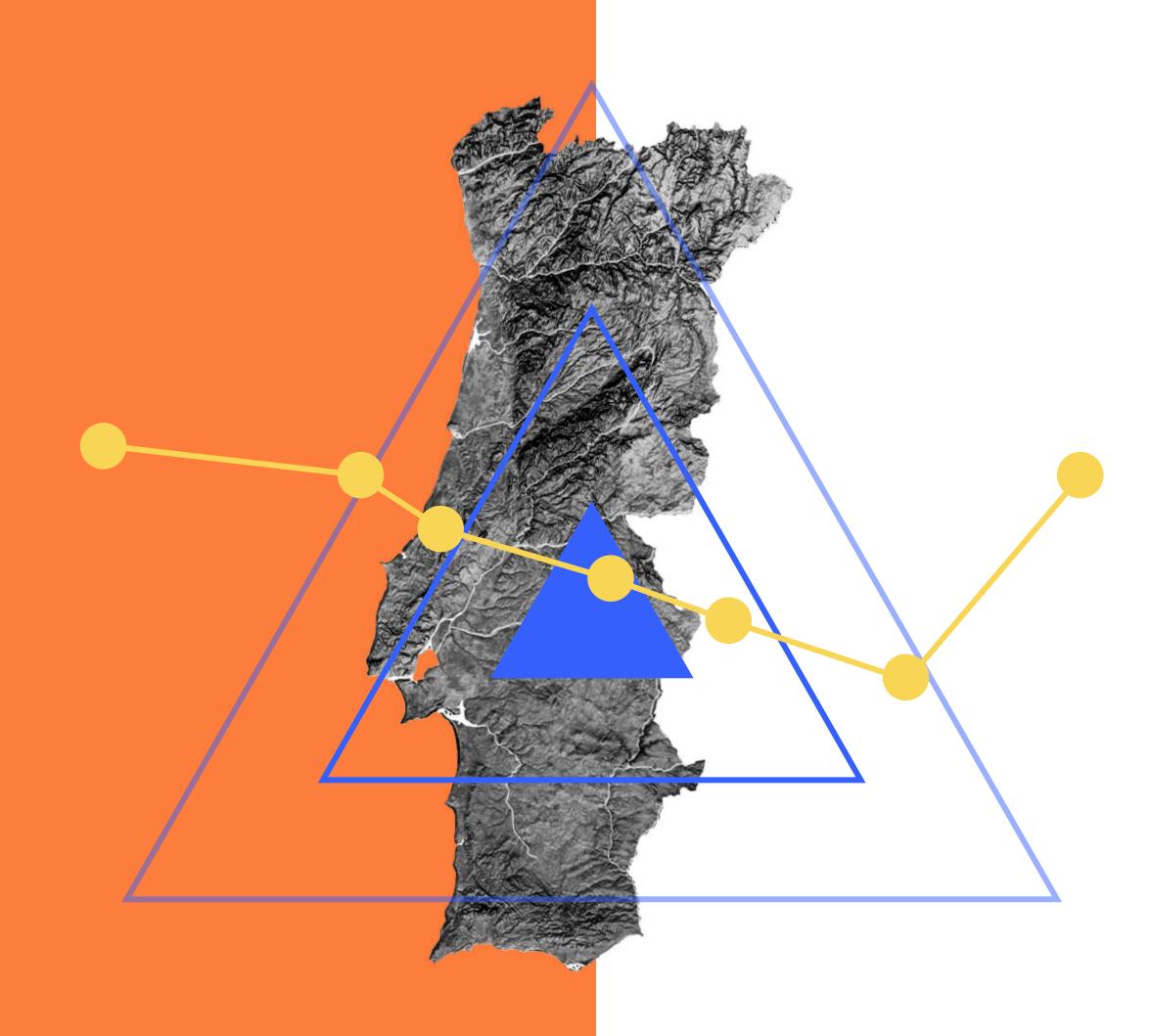
Mobile Tablet

1,220

Desktop, Mobile

Tablet





**EUROPE** 

### Portugal

1,821

Tracked panelists

68%

Average response rate

### **COUNTRY PROFILE**

Population

10,305,564 8,735,954

Est. Online Population

85%

Internet Penetration Rate

#### **REGIONS**

33% North 24% Center 30% Lisboa & Valle del Tajo 7% Alentejo

6% Algarve 1% Azores 1% Madeira



50% / 50% =

Portugal

AGE

2%

16-24

18% 25-34

23% 35-44

27% 45-54

30%

+55

**SOCIOECONOMIC LEVEL** 

32% 7% 60% A/B

1%

**AVAILABLE PROFILING INFORMATION** 

893

Travelers

1,254

Household

990

Source of income

1,287

Healthcare

1,090

Autodrivers

1,267

Financial products

 O
 O
 O
 2
 1
 1,239

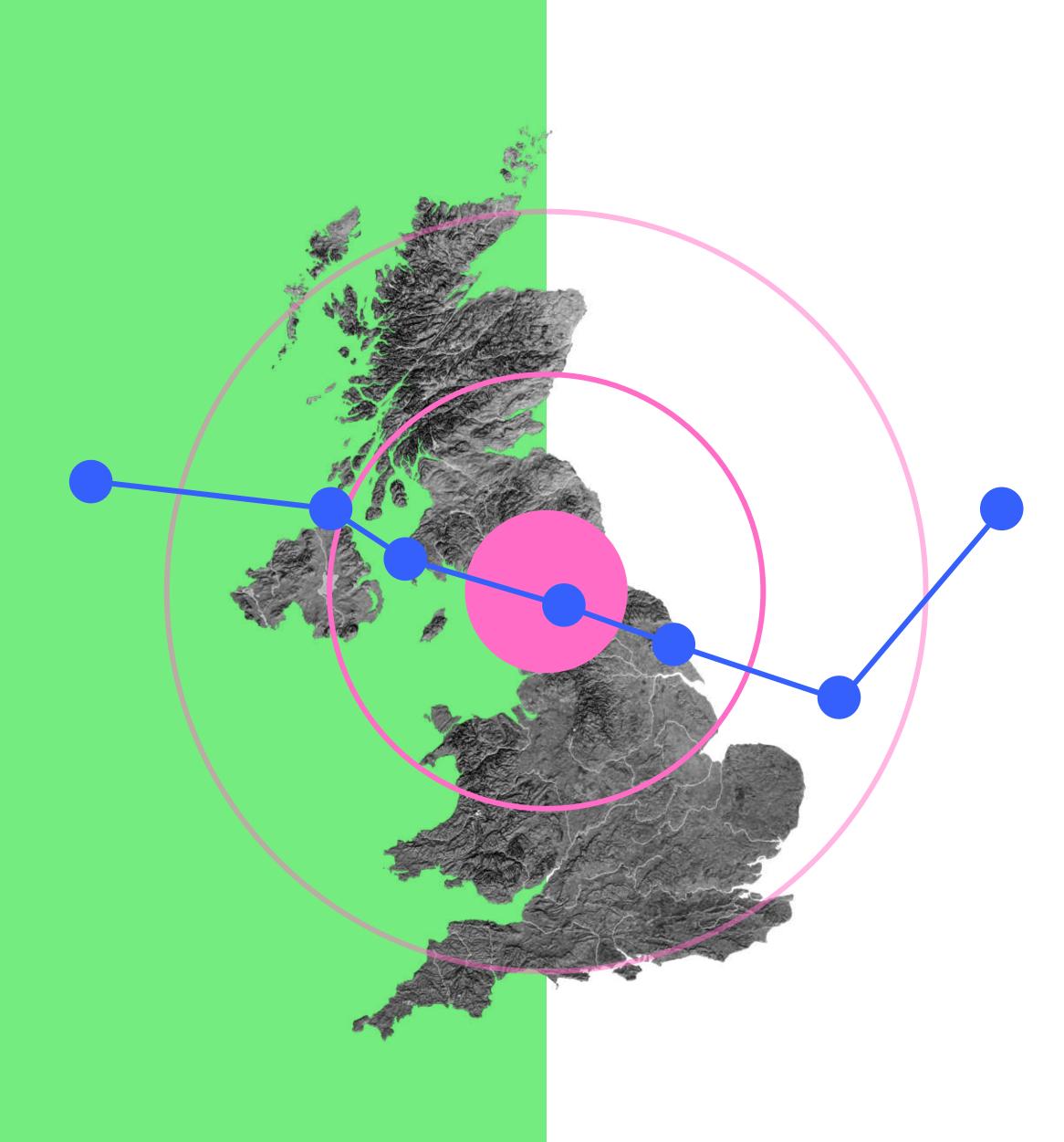
 -1 month
 1-3 months
 3-6 months
 6-12 months
 1-2 years
 +2 years

### PANELISTS SHARING DATA PER DEVICE TYPE

414 16 309 11 413 30 49 Desktop Mobile Tablet Desktop Desktop Mobile Desktop, Mobile Mobile Tablet Tablet Tablet







## United Kingdom

642

Tracked panelists

67%

Average response rate

#### **COUNTRY PROFILE**

67,215,293 | 64,9

64,991,818

Est. Online Population

97%

**Internet Penetration Rate** 

#### **REGIONS**

Population

8% East Midlands 10% East Of England 11% London 6% North East

13% North West 0% Northern Ireland 8% Scotland 14% South East

9% South West 5% Wales 10% West Midlands 7% Yorkshire And The Humber



51% / 49% =

AGE

0%

16-24

5% 25-34

18%

23%

45-54

United Kingdom

SOCIOECONOMIC LEVEL

36%

24% Medium High

19%

Medium Low

19%

Low

**AVAILABLE PROFILING INFORMATION** 

385

High

Travelers

623

Household

220

Mothers

491

Source of income

150

54%

+55

2%

Undefined

Amateur athletes

321

Actively working

0	0	0	0	0	596
-1 month	1-3 months	3-6 months	6-12 months	1-2 years	+2 years

#### PANELISTS SHARING DATA PER DEVICE TYPE

110 **27** 237 13 180 23 6 Desktop, Mobile Desktop Mobile Tablet Desktop Desktop Mobile

Tablet

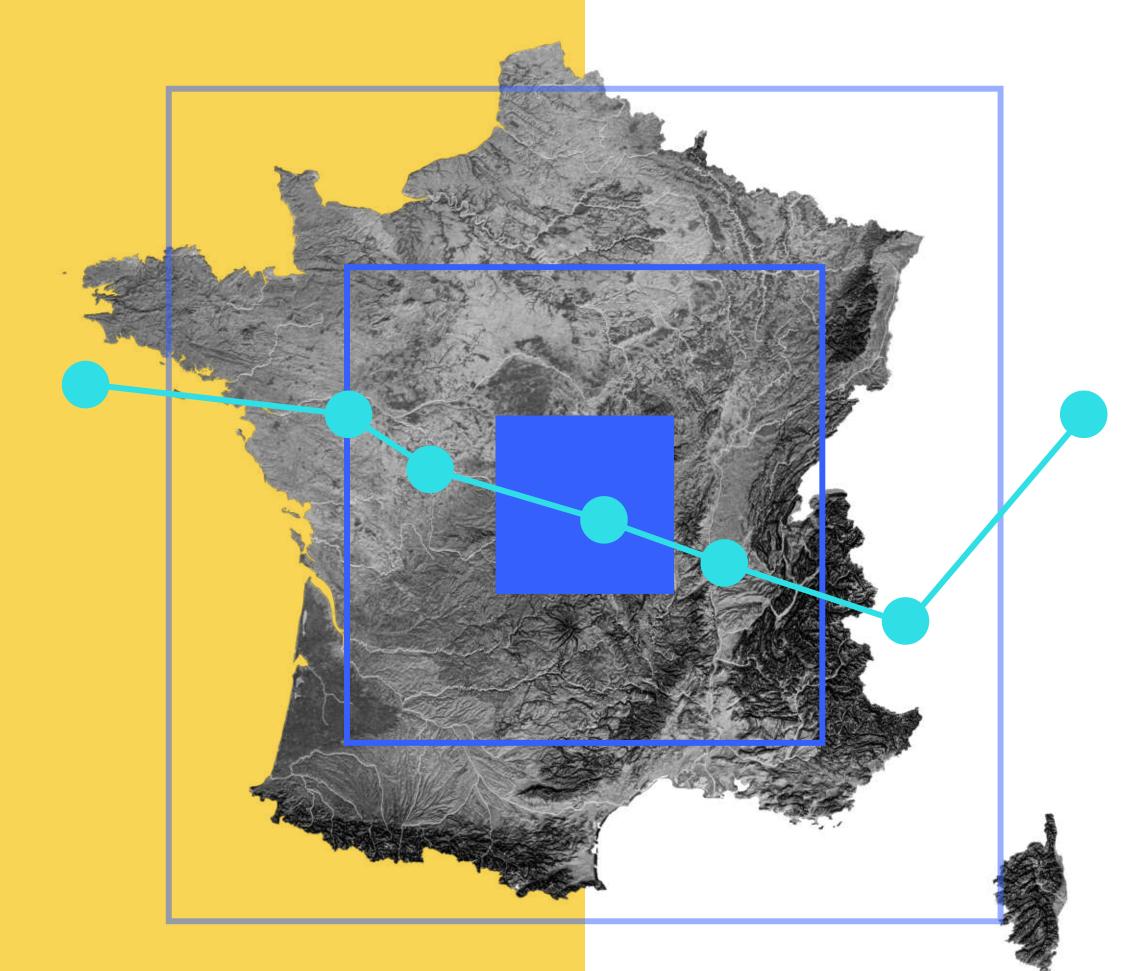
Tablet

Mobile



United Kingdom





## France

1,214

Tracked panelists

49%

Average response rate

#### **COUNTRY PROFILE**

67,391,582 | 57,619,888 | 86%

Population Est. Online Population Internet Penetration Rate

#### **REGIONS**

16% Ilhe de France 24% Nord Est 26% Nord Ouest 23% Sud Est 11% Sud Ouest





44% 56% =

France

AGE

1%

16-24

12% 25-34

23%

35-44

45-54

26%

39%

+55

SOCIOECONOMIC LEVEL

40%

33%

27%

CSP+

CSP-

Inactifs

**AVAILABLE PROFILING INFORMATION** 

646

Travelers

Mothers

372

**762** 

Actively working

1,158

Household

937

Source of income

1,189

Mobile

1,070 0 0 0 0 1-2 years -1 month 1-3 months 3-6 months 6-12 months +2 years



315 392

Desktop

Mobile

23

Tablet

243

Desktop

Mobile

12

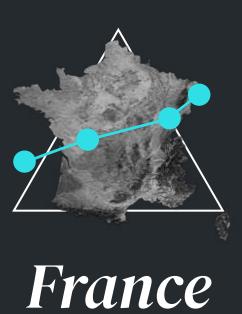
Desktop Tablet

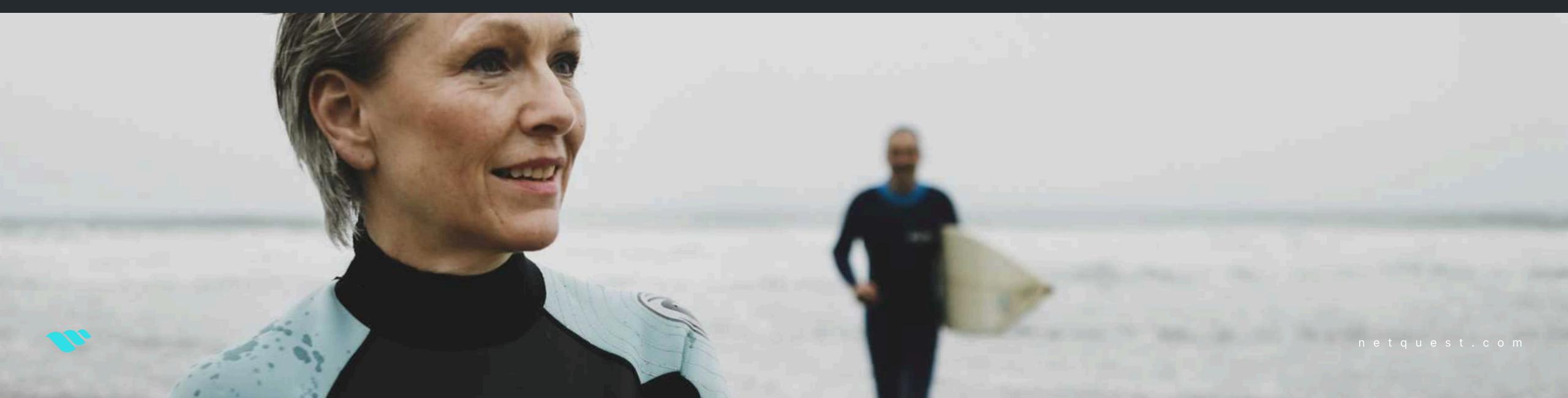
**27** 

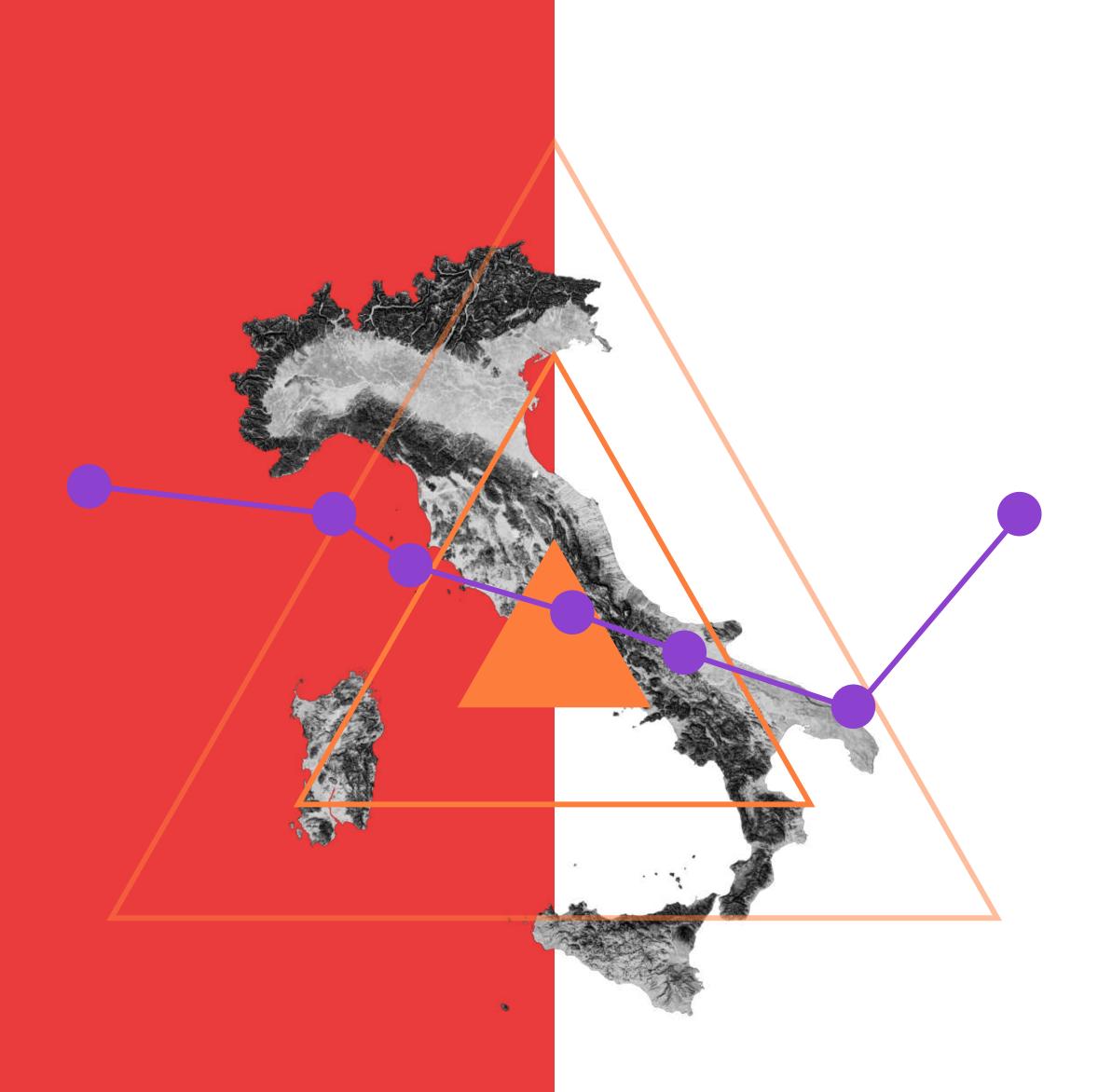
Mobile Tablet

**59** 

Desktop, Mobile







## Italy

1,609

Tracked panelists

**72%** 

Average response rate

#### **COUNTRY PROFILE**

59,554,023

47,863,825

ion

80%

Population

Est. Online Population

Internet Penetration Rate

#### **REGIONS**

25% Area 1 16% Area 2 23% Area 3 36% Area 4



37% / 63% =

AGE

1%

16-24

12%

25-34

35-44

28%

30%

45-54

29%

+55



1,186

Travelers

1,484

Household

309

Mothers

1,069

Source of income

1,034

Actively working

1,559

Mobile



1,475 0 0 0 -1 month 1-3 months 3-6 months 6-12 months 1-2 years +2 years

#### PANELISTS SHARING DATA PER DEVICE TYPE

303 16 351 668 38 44 **57** Desktop Desktop, Mobile Desktop Mobile Tablet Desktop Mobile Mobile

Tablet

Tablet







## Germany

850

Tracked panelists

69%

Average response rate

#### **COUNTRY PROFILE**

83,240,525 7

75,908,052

\_ | ,

91%

Population Est. Online Population

Internet Penetration Rate

#### **REGIONS**

10% Baden Wurttemberg 13% Bayern

15% Berlin, Mecklenburg, Vorpommern, Brandenburg, Sachsen, Anhalt

15% Hamburg, Bremen, Schleswig, Holstein, Niedersachsen

16% Hessen, Rheinland, Pfalz, Saarland 20% Nordrhein Westfalen

10% Thuringen Sachsen



52% / 48% =

AGE

0%

16-24

7% 25-34

21% 35-44

26%

45-54

46%

+55



#### **AVAILABLE PROFILING INFORMATION**

526

Travelers

815

household

286

Mothers

676

Source of income

44

Actively working

821

Mobile

 O
 O
 1
 2
 803

 -1 month
 1-3 months
 3-6 months
 6-12 months
 1-2 years
 +2 years

Germany

#### PANELISTS SHARING DATA PER DEVICE TYPE

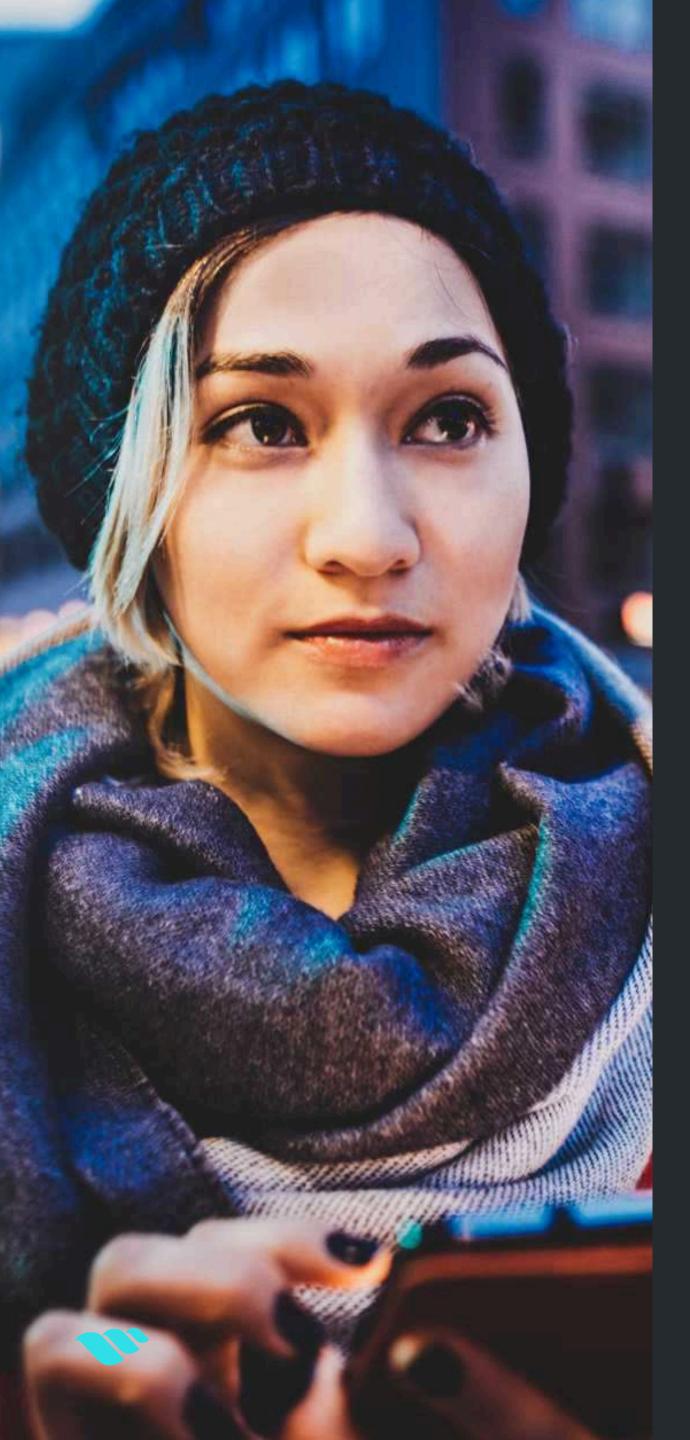
187 | 11 28 168 312 43 **57** Mobile Desktop, Mobile Desktop Mobile Tablet Desktop Desktop

Tablet

Tablet

Mobile





# Why is this data so valuable?

Two goals are achieved by observing online behaviour:

#### **Measuring reality**

- Audiences
- Ad effectiveness / Target audiences
- Search term investigation
- E-commerce measurement

#### **Enriched insights**

An end-to-end analysis of digital behavior, understanding the who, how and why by combining our profiling, opinion and market share data.

### Contact us

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